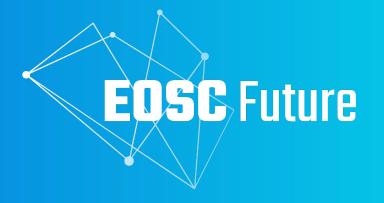


EOSC DIH Expression of Interest for Business
Pilots: 3rd Round

Deadline 14th October Join the EOSC DIH community

Join the Webinar
7th October 2022
10am CEST

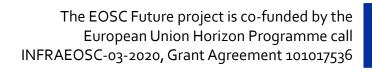




EOSC Digital Innovation Hub

Expression of Interest for Business Pilot

Elisa Cauhe, Marcin Plociennik WEBINAR- 7th October 2022





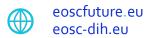




Agenda



- EOSC DIH presentation
- Eol for Business Pilots
- Q&A: ask your question in Q&A box at the bottom of Zoom window - we are collecting them and will answer your question during or at the end of the webinar









The *EOSC* DIH

What is a Digital Innovation Hub DIH?

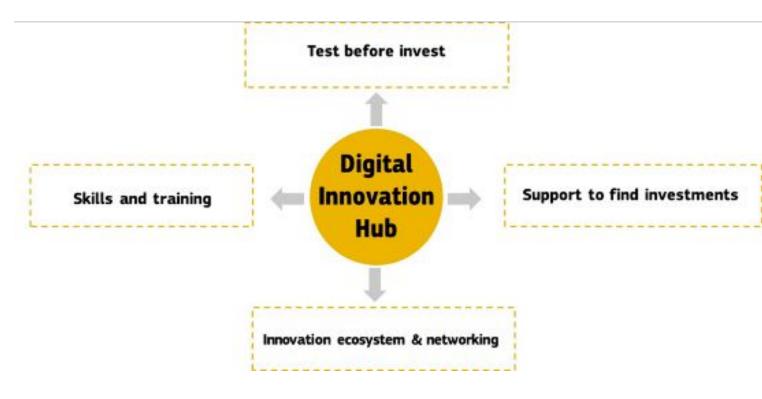
EC Definition: "One-stop shops that help companies dynamically respond to the digital challenges and become more competitive"

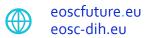
What is the EOSC DIH?

A DIH that aims to stimulate joint innovation with private enterprises by leveraging **EOSC** services, data and expertise

















EOSC DIH – Mission and Objectives



Vision

"Enabling the private sector to make use of EOSC resources greatly increases the potential for innovation and economic impact of EOŚC"

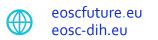
Main Objective

Serve as an industrial engagement channel for other EC projects and initiatives for engaging with the EOSC

Target Groups

- Spin-offs; Start-ups; SMEs
- EOSC support/regional projects Multiplier networks
- Other DIHs/EDIHs





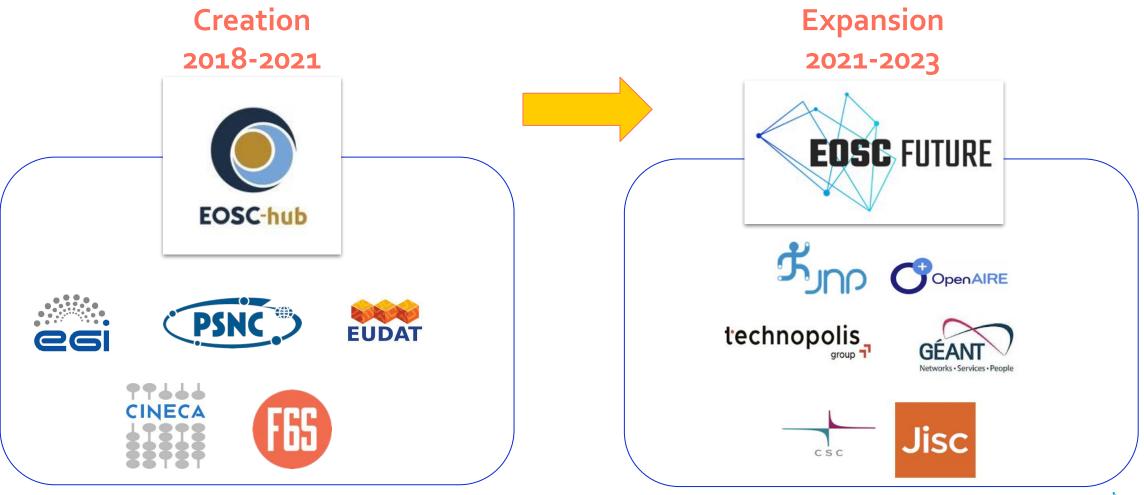


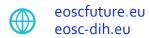




EOSC DIH – Creation to Expansion















EOSC DIH Services + EOSC project services

- 100 - 100



Technical Assets

- Compute (HTP, HPC, Cloud)
- Storage (Online / Archive)
- Data management / analytics
- Machine Learning / Al
- Open Research Data
- **Tools and Applications**





- Technical consultancy
- Service management
- Commercialization and business coaching
- Brokerage to funding opportunities

Experimentation

- Test before invest
- Pilots / Proof of concepts
- Service / Product co-design
- PaaS / SaaS Integration
- Requirements analysis







Media Exposure

Community and Visibility

- Participation to events
- Promotional print material
- Inclusion in marketplace
- Networking
- Strategic Partnerships

























EOSC DIH - previous pilots (EOSC-hub) -

sectors













EOSC DIH

Finance

Video

ΑI

Trucking

Furniture

Environment







FAIR data



Space



Accomodation



Security



Agriculture



Health



Collaboration



Manufacturing



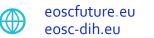
Blockchain



Seaport



Sports









EOSC DIH - previous pilots (EOSC-hub) -

sectors













EOSC DIH

Finance

Video

ΑI

Trucking

Furniture

Environment







FAIR data



Space



Accomodation



Security



Agriculture



Health



Collaboration



Manufacturing



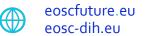
Blockchain



Seaport



Sports









Business Pilots Running - 2021 (x4)





DigiFarm

Detecting agricultural field boundaries using deep neural network models and super-resolution Sentinel-2 EO-data

Channel: Intro from partner contact

Sector: Agriculture

Business Partner: 🖠

EOSC Service Provider: ...

Developing and modeling a training deep neural network model using GPU infrastructure



Trango. Trip and go.

Best Location for Car Sharing

Channel: EGI-ACE

Sector: Automotive/Transportation

Business Partner: agilia

EOSC Service Provider:



Technical services and support to scale an AI-driven mobile app that mixes car sharing and carpooling

models



BIGcoldTRUCK: Big data analytics for cold chain logistics optimization in refrigerated trucks.

Data analysis to predict the demand of goods, optimise the routes in real-time and provide visualizations and descriptions.

Channel: Evolution from EOSC-hub pilot

Sector: Logistics/Transportation Business Partner: Odin

EOSC Service Provider:



Eliminate intermediate steps in the machine learning process Adapt the system for streaming data



eoscfuture.eu eosc-dih.eu



MiCADO - Cloud and Container Orchestrator

Orchestration Framework for Cloud Resources and Application Container Channel: EOSC DIH partnership to pilot

Sector: Cloud

Business Partner:



EOSC Service Provider:



Development and integration of a cloud resource adapter for EGI/EOSC resources into MiCADO









Business Pilots - 1st campaign - 2022 (x 6)





Channel: 1st Eol

Sector: Open Science

EOSC Service Provider:





Inteligo

Channel: 1st Eol

Sector: Energy (Green)

EOSC Service Provider:





Access infrastructure for high profile, visibility, traffic data repositories. Strengthen integration with OpenAIRE research graph API and data model. Extend its OSL product and validate the performance profile



Channel: 1st Eol

Sector: ML/AI

EOSC Service Provider:



Integration of Data Correction Services and Publication suggested



Channel: 1st Eol

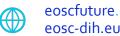
Sector: Open Science







OiPub's MVP design, focusing on the core aspects that will bring the most value to its users.





Scaling a novel self-learning and self-adjusting wireless integrated intelligent thermostat system (BEMS) based on cutting-edge technologies for efficient energy management in any size of buildings



Channel: 1st Eol

Sector: Agriculture (Green)

EOSC Service Provider:





EOSC Future

Create a service for the assessment of carbon footprint of agricultural products in the process of growing.

Channel: Contacts

Sector: IT

EOSC Service Provider:



A web annotation tool for researchers to

empower note taking



Business Pilots - 2nd campaign - 2022



					BIGITAL INTO WATER TIOD
PILOT	TYPE	SECTOR	COUNT RY	DESCRIPTION	COMPANY
GTO HPC	Startup	Energy	NL	Validation of energy saving tool in data centers	Blockheating
IRAZ	Startup	FAIR- Open Science	UK	streamline research workflows and enhance FAIRification experimental data.	Research Space
Long Term Data	SME	Open Science	FI	data management and long term storage for large data sets used in developing AI / ML	Top Data Science Oy
PreMa Cool	SME	Energy	EL	Al model that will serve as predictive maintenance tool for Refrigeration Condensing Units,	Klima Michaniki SA
Regreen	SME	Energy	IT	identify the most promising sites for an efficient co-generation of renewable energy (solar, wind and hydro.)	Deep Blue SRL
SOFIA	SME	financial	EL	Innovation Scoring Models and Scorecards, to automate the Innovation Scoring process in the financial sector,	RENVIS
YDMS	SME	Energy	IT	organize data collected from various surveys through a YDMS-based data lake .	Yuppies
UDOS	Startup	Real estate	AT	validate ubicube's urban dynamics monitoring service, which generates actionable insights for companies in the real estate sector.	Ubicube geospatial solutions
TWC SCUP	SME	Forestry	DE	Extending the Tama World Cursor provides integrated management tools for forestry operations and owners	Tamas Group GmbH



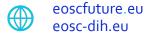
Characteristics of the Business Pilots so far



- Initial pilots helped to define the DIH, and its operation
 - Focus of new pilots was diversifying from laaS
- Further pilots a mix between
 - Resources: Computing/storage support
 - e.g. DataFurn, Muon, BBC R&D, DigiFarm, Inteligg
 - Providing technological expertise
 - e.g. Knowco4EOSC, IBISA, Erasmus Play
 - Co-design using EOSC services
 - e.g. Cyberhab, DCP, Cite
 - Support and co-development with other projects
 - e.g. BI Insight, BIGcoldTRUCK, DEIPDASFD
 - Evaluation of usability of EOSC services
 - e.g. Bl Insight, BlGcoldTRUCK, DigiFarm

Requested Expertise

- ML/DL/AI
- Security
- O AAI
- BigData technologies
- Domain services e.g. Geospatial,
 Agriculture







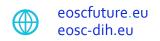




Express your interest and apply for a pilot















Expression of Interest (EoI) for Business Pilots EDISTRICT CONTROL OF THE PROPERTY OF THE PROP

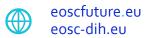
Some examples:

- Reuse of research data (i.e. earth observation) to create or improve the products and services
- Usage of machine learning and artificial intelligence for recognition, prediction or optimization
- Optimise time process, reduce waste or minimise defects in manufacturing
- Data analytics, image recognition or simulations (i.e. healthcare)
- Tools to improve sustainability and energy efficiency
- Services to create safer and cleaner transport systems
- Applications to reduce the costs of public services

What we are looking for

Onboarded pilots are expected to benefit from using EOSC services and develop/innovate solutions in key (but not limited to) areas such as:

- Industry 4.0
- Green Deal
- Mobility
- Health
- Energy
- Agriculture
- Public Administration
- Earth observation
- Environmental monitoring











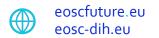
Expression of Interest (EoI) for Business Pilots EOSC DIH

What will selected pilots receive?

- Access to e-infrastructure resources and additional technical services
- Ability to prototype, scale up, design, performance verification and testing
- Build partnerships with other SMEs and industry stakeholders, innovation clusters and accelerators
- Receive business coaching and training for increased market uptake
- Boost visibility at a European and international level

Not cash funding

Through this EoI, we will also support industry applicants wishing to become <u>service and</u> <u>content providers for the EOSC community (via the EOSC marketplace)</u>.











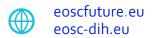
What are SME's obligations?



Reminder: The main interest of applying to this Expression of Interest is to get benefit of the EOSC services, data and community for the growth of the company. We are here to help, support companies in the process.

What is expected from the SME side?

- Provide technical requirements, text for website *
- Participation in community meetings
- Participation in dissemination events
- Progress on the pilot *
- Maintain the needed regular calls to check the progress of the pilot
- Success story*
- Satisfaction questionnaire and impact assessment*











Eol for Business Pilots: Applicants

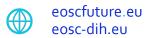


Who can apply:

- Start-ups
- Spin-offs
- SMEs
- Large enterprises

Eligibility criteria

- Run one of the following use cases:
 - Pilots/proofs of concepts
 - Service/product design
 - PaaS/SaaS integration
 - Performance verification and/or testing
- Develop solutions using different EOSC DIH services:
 - Technical access (e.g. HTC, HPC, Cloud computing, Data, ML/AI)
 - Training and support (e.g. technical consultancy, business coaching)







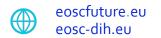




Eol: Providers of technical services for this Eol EOSC DIH

Collaboration with prestigious ongoing projects that offer their services to pilots:

- DICE (Data Infrastructure Capacity for EOSC), https://www.dice-eosc.eu/
- EGI-ACE (EGI Advanced computing for EOSC), <u>https://www.egi.eu/projects/egi-ace/</u>
- OpenAIRE Nexus (The nexus of scholarly communication services for the European Open Science Cloud), https://www.openaire.eu/openaire-nexus-project
- C-SCALE (Copernicus eoSC AnaLytics Engine), https://c-scale.eu/
- RELIANCE (REsearch Lifecycle mAnagemeNt for Earth Science Communities and CopErnicus users in EOSC), https://www.reliance-project.eu/











EGI-ACE: EGI Advanced computing for EOSC



EGI-ACE services:

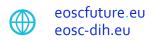
- EGI Dynamic DNS service
- EGI Cloud Compute
- EGI Cloud Container Compute
- EGI Data Transfer
- EGI DataHub
- EGI High-Throughput Compute
- EGI Notebook
- EGI Online storage
- EMSO ERIC Data Portal
- DEEP training facility
- Elastic Cloud Compute Cluster (EC₃)

https://www.eqi.eu/project/eqi-ace

Ideal for: Companies with:

- Large amounts of files and data
- High demand of computing resources for running applications / models
- Needs to access computational resources in a secure and isolated environment with standard API access, without the overhead of managing physical servers
- Needs of training tools for AI /ML models













DICE: Data Infrastructure Capacity for EOSC



DICE services:

- B₂SAFE
- B2HANDLE
- B2DROP
- B2ACCESS

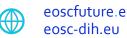
	Total capacity offered
Data discovery	75 prefixes > 50 organisations
Data repository	7'900 TB
Policy based Data Archive	17'450 TB
Data archive	25'350 TB
Personal/project workspace	5'150 TB

Ideal for: Companies with

- Needs of storage and management of large amounts of files and data
- Data exchange and synchronization needs
- Interest on long term persistence
- Cross-infrastructure authorisation and authentication framework for user identification



https://www.dice-eosc.eu/











OpenAIRE-Nexus: Scholarly communication services for EOSC



OpenAIRE-Nexus services:

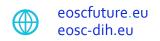
- CONNECT
- EXPLORE
- PROVIDE (Broker, Validator)
- ARGOS
- Amnesia
- Episciences
- Zenodo services
- MONITOR
- OpenAPC
- OpenCitations
- Open Science Observatory
- ScholExplorer
- UsageCounts
- OpenAIRE Research Graph

https://www.openaire.eu/openaire -nexus-project

Ideal for: Companies that

- Need access to metadata of millions of scholarly works
- Manage repositories and seek metadata enrichment
- Run commercial services to merge with scientific validation
- Use statistics of Open Science in Europe
- Need to anonymise data to be GDPR compliant
- Want to apply for Horizon Europe funds
- Test their services on scholarly works
- Enhance their solutions and calibrate them for EOSC
- Seek to achieve interoperability with EOSC
- Want to reach domain specific research communities
- Need information on Open Access APC costs
- Want to connect their services to powerful intelligent linking and community driven services













C-Scale: Copernicus - eoSC AnaLytics Engine



C-SCALE services:

- Compute and Data Federation
- Metadata Query Service
- openEO Platform
- Workflow solutions

C-SCALE offering:

- 12 PB months of storage 18 million Cloud CPU hours
- 3.1 million HPC/HTC CPU hours
- 6,000 GPU hours

https://c-scale.eu/



Ideal for companies:

- C-SCALE harmonizes access to a broad range of compute and data resources, providing Copernicus and EO downstream application developers with workflow solutions for big data analytics in support of (amongst others):
 - Environmental monitoring and resource management
 - Hydrological and hydrodynamic modelling and forecasting in support of warning











Reliance: REsearch Lifecycle mAnagemeNt technologies for Earth Science Communities and CopErnicus users in EOSC



Reliance list of services

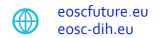
- ROHub
- ADAM Platform
- Enrichment API
- Recommendation API
- Search API

https://www.reliance-project.eu/adop
ters/



Ideal for: Companies that

- Need access to hundreds of reusable research results in Earth Science
- Need to manage & preserve research & operational resources in line with FAIR & Open Science
- Seek a single access point to related resources for efficient sharing & exchange
- Need faster and scalable access to EO data
- Want access to EO data from heterogeneous sources via a single interface
- Want to enhance the discovery of their resources in EOSC
- Seek automatic metadata enrichment of resources
- Want recommendations of related resources & people







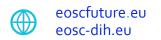




Full description of EOSC DIH services



https://eosc-dih.eu/list-of-all-services/









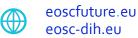


Eol for Business Pilots: Timeline



Onboarding programme timeline:

Phase	Description	Time
Eol	The EOSC DIH is open to receive EoI from applicants.	Deadline: 14/10/2022, EOB 21st/10/2022 NEW!
Evaluation	Eligible applicants will be evaluated by members of the EOSC DIH. Highest score evaluation will be invited to sign a Service Level Agreement (SLA) before implementing their pilot.	14/10/2022 to 31/10/2022
Execution	Execution of pilots developing solutions using EOSC DIH services.	Starting 10/11/2022 for a duration of 3-8 months
Report	Report pilot activities, the extent to which the services were used in their pilot, and its socio-economic impact. An additional survey will be provided. Promotional activities will be explored and agreed with each pilot.	After execution of pilot











Eol for Business Pilots: Application



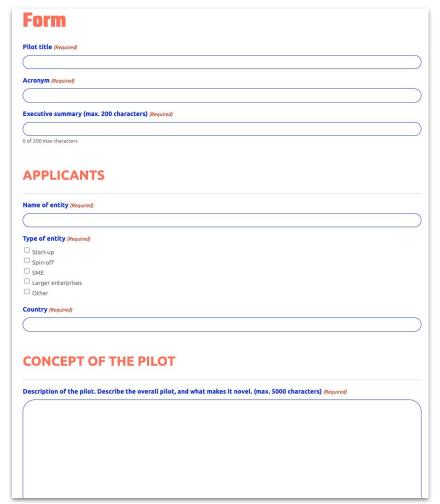
Submit application:

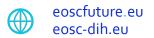
Online form via EOSC Future website

https://eoscfuture.eu/newsfuture/eoi-for-dih-busine ss-pilots-3rd-round/

Content to fill:

- Basic information about the company (applicant)
- Concept of the pilot: Description, novelty and objectives
- Services to use (multiple choice)
- Sector: Preliminary requirements, Experience working with technologies
- Impact: TRL, socio economic impact, market potential, exploitation steps
- Work Plan













Evaluation and Publication of results



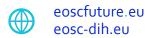
Evaluation

- Evaluation will be conducted by the EOSC DIH partners
- Each application will be evaluated by a min. of 3 different reviewers
- Applicants will be selected based on the quality of the overall application with specific focus on how the EOSC services would be used and of benefit/value as well as the clarity of expected results.
- All applications will be shortlisted. A maximum of 10 applicants will be invited to participate.

Communication of results

All candidates will be notified by email with the result of the evaluation by early November 2022

Dedicated meetings for planning and pilot kick off in November 2022









Partners and Contact























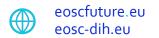


eosc-dih.eu

@EOSC_DIH

Contact us: <u>business@eosc-dih.eu</u>

https://eoscfuture.eu/eoi-for-dih-business-pilots









Companies in the ecosystem

BBC

















































AXYON.AI





























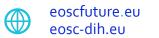








Q&A: ask your question in Q&A box at the bottom of Zoom window













Thank you for your attention

